



M. A. YOUNG
Regional Sales Manager

400 Raritan Center Parkway
Suite D
Edison, NJ 08837
732-225-4774
Fax: 732-417-9076

April 8, 1998

Mr. Thomas R. Forget
Food Industry Alliance of New York State, Inc.
130 Washington Avenue
Albany, NY 12210

Dear Tom:

Attached you will find a check in the amount of \$5,900 for R. J. Reynolds
Tobacco Company's 1998 VIP Membership.

Sincerely,

A handwritten signature in cursive script that appears to read "M. A. Young".

M. A. Young

MAY/ams

Attachments

P-5

51851 7813

"We work for smokers."

RJ Reynolds

Tobacco Company

P. O. BOX 2955
Winston-Salem, North Carolina 27102

Tobacco currently contributes more than \$14 billion to
federal, state and local budgets in cigarette taxes
RJR-Working for America's 45 million smokers

CHECK NUMBER: 5A 0128472098
CHECK DATE: 04-02-98

05A 0128472098
FOOD INDUSTRY ALLIANCE OF
NEW YORK STATE INC
130 WASHINGTON AVE
ALBANY, NY 12210-2219

4

INVOICE NUMBER	GROSS	NET AMOUNT
F88	5,900.00	5,900.00

INVOICE NUMBER	GROSS	NET AMOUNT
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51851
7814

R J REYNOLDS TOBACCO COMPANY	PAYMENT	NET CHECK AMOUNT
PRT Form APC1 - Rev. 8/96		5,900.00

DETACH THIS STUB BEFORE DEPOSITING CHECK

THIS MULTI-TONE AREA OF THE DOCUMENT CHANGES COLOR GRADUALLY AND EVENLY FROM DARK TO LIGHT WITH DARKER AREAS BOTH TOP AND BOTTOM.

RJ Reynolds
Tobacco Company

P. O. BOX 2955
Winston-Salem, North Carolina 27102

WACHOVIA BANK OF NORTH CAROLINA, N.A.
ASHEVILLE, NORTH CAROLINA
66-35/531

5A 0128472098
CHECK NO.

DATE
04-02-98

PAY
ONLY **\$5,900.00**

PAY FIVE-THOUSAND-NINE-HUNDRED DOLLARS AND 00 CENTS

TO THE FOOD INDUSTRY ALLIANCE OF
ORDER NEW YORK STATE INC
OF 130 WASHINGTON AVE
ALBANY, NY 12210-2219

Kenneth J. Reynolds
AUTHORIZED SIGNATURE

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05A 0128472098 0531003551010459 0380321

Advocates of the
Food Industry
Since 1900



FOOD INDUSTRY ALLIANCE OF NEW YORK STATE, INC.

130 Washington Avenue • Albany, New York 12210 • Tel (518) 434-1900 • Fax (518) 434-9962
Government Relations (518) 434-8144

SUPPLIER MEMBER CONTRACT

Please enroll our company in the VIP Member program of the Food Industry Alliance of New York State, Inc. It is our understanding that the program will entitle us to receive the benefits set forth in the schedule on the reverse side hereof. In consideration for our enrollment in the program, we agree to pay to you the sum of \$ 5,900.00.

This contract shall run for a period of one year commencing
June 1, 19 98.

The aforementioned amount shall be billed by the Association, and paid by the undersigned company, within thirty days of billing.

R. J. Reynolds Tobacco Company
Company

Mark A. Young

Authorized Signature

400 Raritan Center Parkway
Address

Edison, NJ 08837

City, State, Zip

ACCEPTED

By Thomas P. Fugit Date 3/25/98

51851 7815

Food Industry Alliance of
New York State, Inc.
130 Washington Avenue
Albany, New York 12210

SCHEDULE OF BENEFITS



Trade Summit — Private conference area reserved at the Trade Summit.



Trade Summit Scheduling Preferences will be given in the following order: Double TI Members, TI Members, and VIP Members.



Guaranteed Appointments from our over 800 retail/wholesale members. Let us know which individual and which company and FIA will guarantee appointments with your top preferences.



Advertising Space — Full pages of black & white advertising in the *Food Industry Advocate*.



Subscription to *Food Industry Advocate* and special feature articles in the *Food Industry Advocate*.



Government Relations — Subscription to the government relations newsletter *FoodScan*.

Upon request, FIA provides a legislative tracking service which monitors bills of importance to a member company. FIA's government relations staff is always available, keeping the doors of New York government open to members.



Trade Dinners — Complimentary invitations to four regional trade dinners each year with retail executives and buyers.



Executive Forum and CEO Dinner — Exclusive invitations to participate in the Executive Forum and CEO Dinner.



FIA Partnership Awards Banquet — Exclusive invitations to the FIA Partnership Award Banquet which honors industry leaders from retail/wholesale and supplier segments.

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ACCOUNTS PAYABLE VOUCHER

RJRT Form 57 - WML 4/22/96

DATE April 1, 1998	AMOUNT OF CHECK \$5,900.00	
VENDOR NUMBER/ACCOUNT NUMBER	CHECK TO BE DATED April 1, 1998	
ISSUE CHECK TO: Food Industry Alliance of New York State, Inc. 130 Washington Avenue Albany, NY 12210		
EXPLANATION VIP Member program for Food Industry Alliance of New York State, Inc., 6/1/98 through 6/1/99		
SPECIAL PAYMENT INFORMATION TO APPEAR ON CHECK STUB		
MAIL TO - OTHER THAN PAYEE (NAME AND ADDRESS) R. J. Reynolds Tobacco Company Attn: Mr. M. A. Young 400 Raritan Center Parkway, Suite D Edison, NJ 08837		
CALL FOR CHECK PICK-UP NAME EXT.		
RELATED AR/AC/CA/CONTRACT NO.		
G/L CODE	OTHER REQ. CODE	AMOUNT
04-80-1200-9092-821		5,900.00
APPROVAL AUTHORITY <i>M. A. Young</i> M. A. Young	REQUESTOR SIGNATURE <i>M. A. Young</i> M. A. Young	EXT. 732-225-4774

51851 7817

Advocates of the
Food Industry
Since 1900



FOOD INDUSTRY ALLIANCE OF NEW YORK STATE, INC.

130 Washington Avenue • Albany, New York 12210 • Tel (518) 434-1900 • Fax (518) 434-9962
Government Relations (518) 434-8144

MAR 27 1998

March 25, 1998

Mr. Mark A. Young
Regional Sales Manager
R. J. Reynolds
Tobacco Company
400 Raritan Center Parkway
Edison, NJ 08837

Dear Mark:

Enclosed please find your renewal contract for your membership in the Food Industry Alliance of New York State Inc. for another year together with an invoice for payment.

All that is needed is for you to sign and return the contract and payment in the enclosed self-addressed envelope.

I am looking forward to seeing you in the near future at one of our many functions. If you have any questions or concerns in the meantime, please do not hesitate to call me at 914-398-2411.

Sincerely,

Thomas R. Forget
Director, Trade Relations

Enclosures

51851 7818

Advocates of the
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Since 1900



FOOD INDUSTRY ALLIANCE OF NEW YORK STATE, INC.

130 Washington Avenue • Albany, New York 12210 • Tel (518) 434-1900 • Fax (518) 434-9962
Government Relations (518) 434-8144

3/16/98

Mr. Mark A. Young
Regional Sales Manager
R. J. Reynolds
Tobacco Company
400 Raritan Center Parkway
Edison NJ 08837

Payment is due 30 days from receipt
Company No: 20812
Phone No: (908) 225-4774

Mark A. Young
ANNUAL MEMBERSHIP DUES FROM JUN 98 TO MAY 99

CATEGORY: Vitally Interested Participant Affiliate

CURRENT DUES: \$,900.00

Please mail your payment & signed contract to our ALBANY office.
Thank You.

51851 7819

R.J.REYNOLDS TOB 12

ID:9084179076

APR 01 '98 9:37

TRANSMIT CONFIRMATION REPORT

NO.	:	003
RECEIVER	:	910-741-4955
TRANSMITTER	:	R.J.REYNOLDS TOB 12
DATE	:	APR 01 '98 9:37
DURATION	:	02'11
MODE	:	STD
PAGES	:	04
RESULT	:	OK

51851 7820